

# **Engineering Services – Regional Field Engineer**

Swagelok employs a team of engineers throughout the world as an extension of our headquarters in Solon, Ohio. Their mission is to be the technical liaison and advocate between the customer, our distributor network, and the factory by providing an extension of Swagelok engineering resources. Their primary focus is to provide technical expertise through a sound understanding of our customer's applications.

# Mikhail Fedorets

Home City: Moscow, Russian Federation

**Degree:** Instrumentation and measurement systems,

Moscow Aviation Institute

Joined Swagelok: September 2010

**Supporting Regions: MENA** 

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## **Background:**

Started in Swagelok as a head of sales technical support department. Covered topics of specifying Swagelok products to different projects and applications, ETOP and special products offering. Took part in some complex projects in instrumentation and test benches.

In 2017 been promoted to the regional field engineer, responsible for tech. topics at key construction projects and custom solutions opportunities. In 2022 been promoted to Corporate Senior Field Engineer as a part of Trainings and Services team focusing on AI topics. In July 2023 joined Swagelok UAE as the Regional Field Engineer

Previously worked as sales tech, support manager and power supply system testing engineer

#### Services:

- Custom Solutions Design Grab sampling systems, Sample conditioning, Automation
- Review P&ID and translate into possible Swagelok solutions
- Product specific training to customers
- Regulator selection, sizing and application.
- FSEAS
- Analytical Instrumentation, Grab Sample and Gas Distribution system survey

#### **Market Expertise:**

General Industry, Oil, Gas & Chemical

#### **Product Knowledge:**

Process Instrumentation, Analytical Instrumentation, Automation, Valves, Regulators

## **Training Assistance Available:**

PASS, SSM, ATT, Product-focused trainings

#### Personal:

Trying to learn something new all the time. Like to spend free time outdoors (go fishing first of all), also likes to travel very much. Favorite sports are table tennis (to play) and football (to watch)

